



Amcor Half Year Results
31 December 2012

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Aspiring to new heights

Disclaimer

Forward looking statements

This presentation contains forward-looking statements that involve subjective judgment and analysis and are subject to significant uncertainties, risks and contingencies, many of which are outside the control of, and are unknown to Amcor. Forward-looking statements can generally be identified by the use of forward-looking words such as "may", "will", "expect", "intend", "plan", "seeks", "estimate", "anticipate", "believe", "continue", or similar words.

No representation, warranty or assurance (express or implied) is given or made in relation to any forward looking statement by any person (including Amcor). In addition, no representation, warranty or assurance (express or implied) is given in relation to any underlying assumption or that any forward looking statements will be achieved. Actual future events may vary materially from the forward looking statement and the assumptions on which the forward looking statements are based. Given these uncertainties, readers are cautioned not to place undue reliance on such forward looking statements.

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- Changes in the legal and regulatory regimes in which Amcor operates;
- Changes in behaviour of Amcor's major customers;
- Changes in behaviour of Amcor's major competitors;
- The impact of foreign currency exchange rates; and
- General changes in the economic conditions of the major markets in which Amcor operates.

These forward looking statements speak only as of the date of this presentation. Subject to any continuing obligations under applicable law or any relevant stock exchange listing rule, Amcor disclaims any obligation or undertaking to publicly update or revise any of the forward looking statements in this presentation, whether as a result of new information, or any change in events conditions or circumstances on which any statement is based.

Non-IFRS information

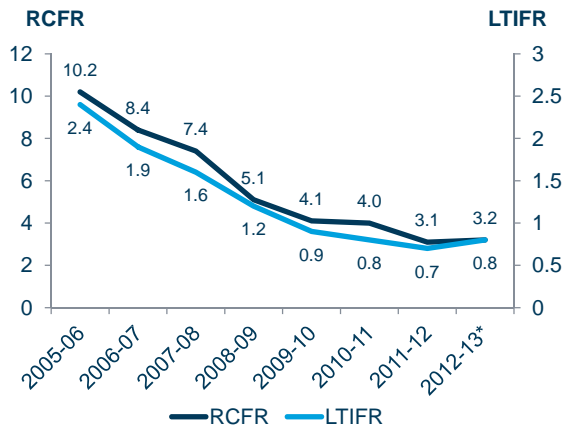
This presentation makes reference to certain non-IFRS financial information, including Profit after tax and before significant items, operating cash flow, free cash flow, PBIT and PBITDA before significant items. This information is presented to assist in making appropriate comparisons with prior periods and to assess the operating performance of the business. Amcor management uses these measures to assess the performance of the business and believes that the information may be useful to investors. References to earnings throughout this presentation are references to PBIT before significant items. For a reconciliation of IFRS compliant Profit for the period to PBIT, PBITDA and PAT before significant items refer to the Consolidated Income Statement included on slide 14.

Half year results available information

Amcor has today released a package of information relating to its financial results for the half year ended 31 December 2012. Information contained in this presentation should be read in conjunction with information contained in the associated News Release and Webcast, available at www.amcor.com.



Amcor Safety Performance



*Six months ended 31 December 2012

- **World class safety performance**

- LTIFR at 0.8
- Recordable frequency rate at 3.2

- **Improvement of 69% over past 7 years**



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Half year results

- **Strong earnings growth**

- EPS up 7.2% ⁽⁴⁾
- Constant currency EPS up 14.1% ⁽⁴⁾

- **Improved shareholder returns**

- Returns increased to a first half record 15.8%
- Dividend increased by 8.3% to 19.5cps
- Operating cash flow of \$236.7 million

- **Solid volumes**

- Stable underlying volumes in developed markets
- Growth in emerging markets

- **Successful start of new recycled paper mill**

- \$50 million of PBIT benefits in FY14/15

A\$ million	Dec 11	Dec 12	Δ%
Sales revenue ⁽¹⁾	6,085.3	6,034.9	(0.8)
PBIT ⁽²⁾	515.7	531.1	3.0
PAT⁽²⁾	304.7	322.0	5.7
Significant items ⁽³⁾	(99.8)	(83.7)	16.1
PAT after significant items ⁽¹⁾	204.9	238.3	16.3
EPS (cents)⁽⁴⁾	24.9	26.7	7.2
Operating cash flow	129.9	236.7	82.2
PBIT ⁽⁴⁾ /AFE(%)	15.1	15.8	
Dividend (cents) ⁽¹⁾	18.0	19.5	8.3

1. IFRS compliant information extracted from Amcor's interim financial report.
2. For a reconciliation of IFRS compliant Profit for the period to PBIT and PAT before significant items refer slide 14
3. Refer slide 15 for further information
4. Based on earnings before significant items

Strong first half performance in line with expectations



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PBIT performance

million	Dec 11	Dec 12	Δ%
Flexibles (€)	245.7	280.9	14.3
Rigid Plastics (USD)	116.6	127.7	9.5
Australasia & Packaging Distribution (AUD)	89.8	82.8	(7.8)

On a constant currency basis PBIT increased 8.4%

• Solid PBIT result

- Modest contribution from acquisitions
 - Restructuring costs to achieve cost synergies included in operating PBIT
- Adverse PBIT impact of \$28 million from currency translation
 - PAT adverse impact \$20 million



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Flexibles

Euro million	Dec 11	Dec 12	Δ%
Sales revenue	2,272	2,534	11.5
PBIT	245.7	280.9	14.3
Return on sales %	10.8	11.1	
AFE	2,195	2,447	
PBIT/AFE %	22.4	23.0	
Operating cash flow	201.6	229.0	13.6

Outlook for 2012/13 is for solid earnings growth *

- Improved product mix to higher value-add products
- Benefits from acquisitions
- Growth in emerging markets

* Refer page 5 of the press release for full Outlook details



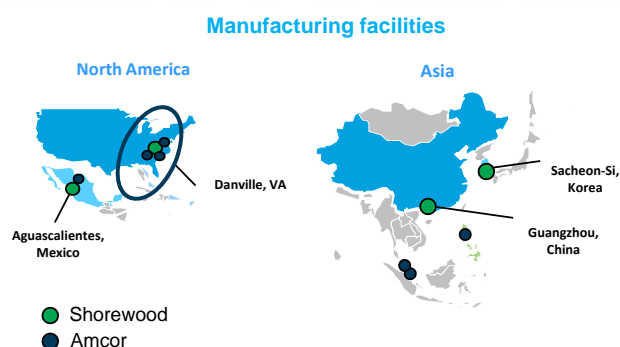
Highlights

- **Strong PBIT increase**
 - Improved margins and returns
- **Aperio integration proceeding well**
 - Synergy benefits expected to be \$25 million
 - Sold industrial assets
 - 3 plants and \$80m in sales
- **Europe & Americas**
 - Stable volumes
 - Focus on simplification and standardisation
- **Tobacco Packaging**
 - Strong half with sales up 12%
 - Solid earnings growth driven by innovation
- **Asia Pacific**
 - Growth in Asia
 - Solid performance in Australia and NZ

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Shorewood acquisition

- **Improves global footprint**
 - Assets in South Korea, China, USA and Mexico
 - Expands position in Asia
 - Builds position in Mexico
 - Improves cost position in USA
- **Strong returns of more than 20%**
 - US\$115 million purchase price
 - Multiple of 5.2x EBITDA
- **Substantial synergy opportunity**
 - Benefits of US\$13 million
 - Cash cost of US\$20 million



Attractive multiple and substantial synergy opportunity ensures good returns



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Rigid Plastics

USD million	Dec 11	Dec 12	Δ%
Sales revenue	1,625	1,497	(7.9)
PBIT	116.6	127.7	9.5
AFE	1,798	1,738	
PBIT/AFE %	13.0	14.7	
Operating cash flow	35.1	(22.2)	>(100.0)

Outlook for 2012/13 is for moderate increase in earnings*

* Refer page 7 of the press release for full Outlook details

Highlights

- **Solid PBIT increase**
 - Lower volumes but improved mix
 - Excellent operational performance
- **North America beverage**
 - Volumes
 - Hot-fill custom up 4%
 - Exited low margin CSD in Mexico
 - Substantially improved manufacturing footprint
 - Well located, lower cost, scale plants
 - Secured attractive new CSDW volumes
- **Diversified products**
 - Strong operational improvement
 - Improving product mix
- **South & Central America**
 - Volume growth 10%
 - Solid result and high returns



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Australasia and Packaging Distribution

A\$ million	Dec 11	Dec 12	Δ%
Sales revenue	1,479	1,493	0.9
PBIT	89.8	82.8	(7.8)
AFE	1,638	1,564	
PBIT/AFE %	11.0	10.6	
Operating cash flow	62.4	196.6	>100.0

Outlook for 2012/13 is for earnings to be in line with prior year*

- Stable volumes
- Cost focus
- Benefits from Botany mill

* Refer page 9 of the press release for full Outlook details

• Operating result as expected

- Stable volumes across the business units
 - Lower volumes in first quarter but stronger second quarter
- As anticipated substantially lower earnings at the recycled cartonboard mill
 - Mill closure announced with PBIT savings of \$13 million per year
- Ongoing cost focus

• Botany recycled paper mill

- Commissioning commenced in October 2012
 - Meeting expectations
 - Second half PBIT benefit \$5m
- \$50m PBIT benefit in FY 2015
- Additional benefits from light weighting and product innovation



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Cash flow

A\$ million	Dec 11	Dec 12
Operating cash flow	129.9	236.7
Dividends	(226.3)	(240.9)
Free cash flow⁽¹⁾	(96.4)	(4.2)
Acquisitions (net of divestments) / growth capex	(25.1)	(188.2)
Movements in share capital / other	(164.2)	(25.7)
Increase in net debt⁽¹⁾	(285.7)	(218.1)

⁽¹⁾ Refer slide 35 for further information

Highlights

- **Strong operating cash flow**
 - Lower net capex and cash restructuring
 - Average working capital to sales ratio improved to 9.5%
 - AMVIG special dividend of A\$60m
- **2013 is expected to be the ninth consecutive year of positive free cash flow**
- **Cash used to generate shareholder value**
 - Increased dividends
 - Completion of B9 spend
 - Funding of acquisitions



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Balance sheet and debt profile

A\$ million	Jun 12	Dec 12	Debt profile	Jun 12	Dec 12
Funds employed	6,931	7,194	Fixed / floating interest rate ratio	59% fixed	52% fixed
Net debt	3,551	3,774	Bank debt / total debt	34%	33%
Equity	3,380	3,420	Committed facilities (A\$ million)	4,679	4,764
Gearing (%)	51.3	52.5	Undrawn committed facilities (A\$ million)	854	624
PBITDA interest cover (times)	7.6	7.7	Non current debt maturity profile (years)	5.0	4.0

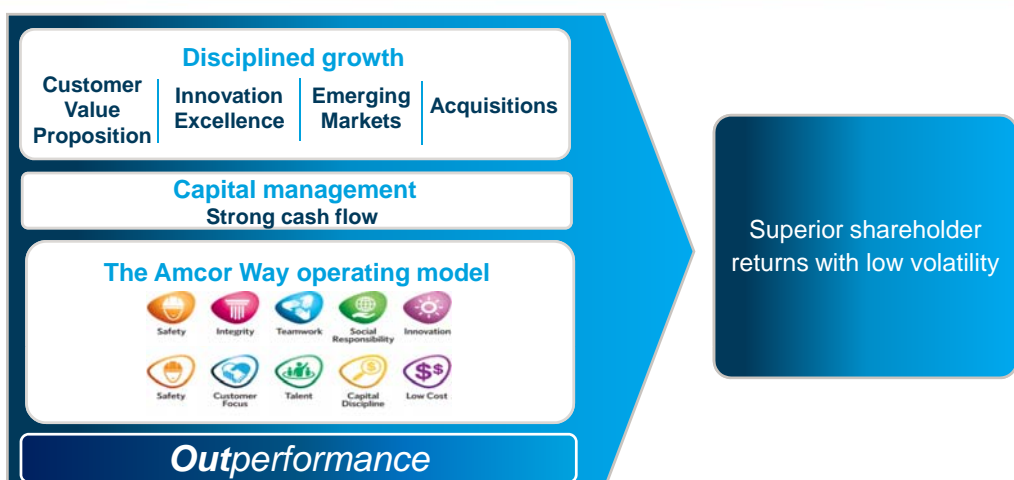
- Balance sheet remains strong
 - Gearing within targeted range of 45% to 55%
 - Interest cover improved to 7.7 times
 - Strong demand received for recent refinancing

- Liquidity
 - Good maturity profile and diverse mix
 - Significant committed but undrawn facilities
 - Next major refinancing due December 2013



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Focused on disciplined growth



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Half Year Results

31 December 2012

Appendix slides



Results

A\$ million	Dec 11	Dec 12
Sales revenue	6,085.3	6,034.9
PBITDA	770.9	768.1
Depreciation and amortisation	(255.2)	(237.0)
PBIT	515.7	531.1
Net finance costs	(102.4)	(100.4)
Profit before tax	413.3	430.7
Income tax expense	(97.9)	(97.0)
Non-controlling interest	(10.7)	(11.7)
Profit after tax and before significant items	304.7	322.0
Significant items after tax	(99.8)	(83.7)
Profit for the financial period	204.9	238.3

	Dec 11	Dec 12
Weighted average number of shares (m)	1,222.4	1,205.9
EPS (cents)	24.9	26.7
PBIT/AFE (%)	15.1	15.8
Dividend (cents)	18.0	19.5



Significant items

A\$ million	Dec 11		Dec 12	
	P&L	Cash	P&L	Cash
Australasia restructuring – Petrie mill closure	-	-	119.6	-
Transaction, synergy costs and impairments	110.5	69.0	-	37.6
ACCC class action	1.3	3.9	-	0.2
Other	5.3	1.5	-	4.0
Significant items expense before related income tax benefit	117.1	74.4	119.6	41.8
Income tax benefit on significant items	(17.3)		(35.9)	
Significant items expense after related income tax benefit	99.8		83.7	

Significant items are items of income or expense which are considered outside the ordinary course of operations, are non-recurring in nature and are material. Management excludes these items when explaining the financial performance of the Amcor group, to ensure that the underlying operating results of the Group are not distorted and to enable appropriate comparison across periods.



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Cash flow

A\$ million	Dec 11	Dec 12
PBITDA	770.9	768.1
Interest	(92.2)	(87.7)
Tax	(49.6)	(88.1)
<i>Capital expenditure</i>	(206.8)	(175.8)
<i>Disposals</i>	31.9	79.8
Net capital expenditure	(174.9)	(96.0)
Movements in working capital	(190.3)	(203.8)
Cash significant items	(74.4)	(41.8)
Other	(59.6)	(14.0)
Operating cash flow	129.9	236.7



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Working capital performance

Amcor average working capital to sales (%)



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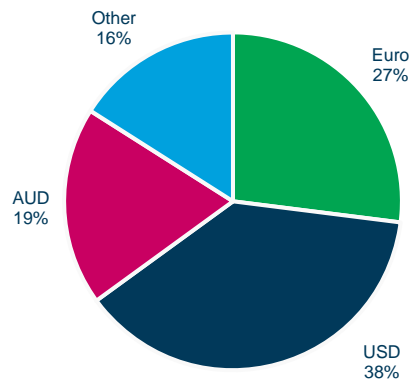
Debt profile

Maturity	Facility	Drawn at 30 Dec 2012 ⁽¹⁾
Overdrafts/Leases	-	130
Commercial paper ⁽²⁾		648
CY2013	1,081	757
CY2014	730	649
CY2015	282	63
CY2016	265	265
CY2017	96	96
CY2018	444	444
CY2019	695	695
CY2020	127	127
CY2021	264	264

(1) Gross debt excluding cash and cash equivalents

(2) Commercial paper backed up bank facilities maturing in CY 2015

Net debt currency profile – Dec 12



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Currency sensitivities

- \$5m PAT for every 1 cent movement against the EUR
- \$3m PAT for every 1 cent movement against the USD

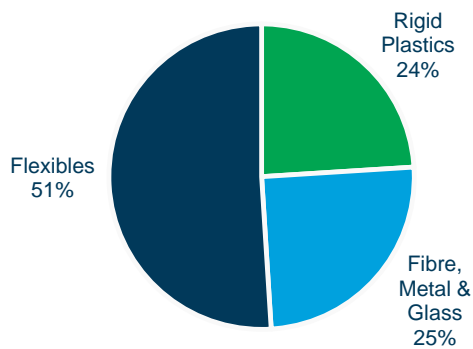
	Dec 11	Jun 12	Dec 12	13 Feb 13
USD	1.0312	1.0318	1.0385	1.0357
Euro	0.7468	0.7705	0.8149	0.7701



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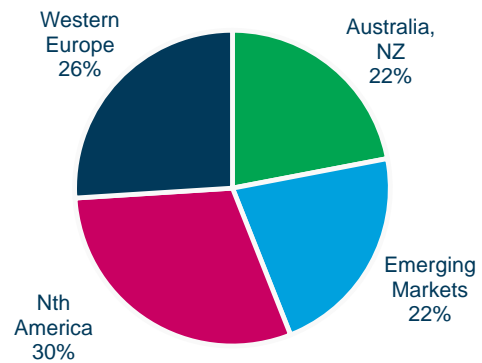
Amcor footprint

H1 2013 sales



Focused portfolio

H1 2013 sales



Global footprint



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Historic performance – Half year sales revenue

(million)	Currency	Dec 08	Jun 09	Dec 09	Jun 10	Dec 10	Jun 11	Dec 11	Jun 12	Dec 12
Flexibles	EUR	935	869	869	1,940	2,248	2,329	2,272	2,411	2,534
Rigid Plastics	USD	1,272	1,203	1,064	1,194	1,417	1,693	1,625	1,740	1,497
Australasia and Packaging Distribution	AUD	1,564	1,421	1,398	1,402	1,470	1,366	1,479	1,393	1,493
Investments/Other	AUD	-	-	-	78	75	49	-	-	-
Total	AUD	4,835	4,700	4,082	5,767	6,175	6,237	6,085	6,108	6,035



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Historic performance – Half year PBIT

PBIT (million)	Currency	Dec 08	Jun 09	Dec 09	Jun 10	Dec 10	Jun 11	Dec 11	Jun 12	Dec 12
Flexibles	EUR	69	80	81	171	198	252	246	281	281
Rigid Plastics	USD	82	103	82	104	101	139	117	156	128
Australasia and Packaging Distribution	AUD	91	50	82	78	100	60	90	63	83
Investments/Other	AUD	0	(9)	(12)	0	(6)	(14)	(16)	(23)	(19)
Total	AUD	317	330	301	458	478	525	516	545	531



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Historic performance – Half year AFE

Average Funds Employed (million)	Currency	Dec 08	Jun 09	Dec 09	Jun 10	Dec 10	Jun 11	Dec 11	Jun 12	Dec 12
Flexibles	EUR	1,033	1,009	981	1,463	2,195	2,209	2,195	2,199	2,447
Rigid Plastics	USD	1,655	1,601	1,453	1,460	1,786	1,804	1,798	1,753	1,738
Australasia and Packaging Distribution	AUD	1,732	1,713	1,575	1,605	1,679	1,592	1,638	1,632	1,564
Investments/Other	AUD	473	521	448	556	663	637	490	509	480
Total	AUD	6,135	6,183	5,349	6,129	7,300	7,097	6,811	6,694	6,721



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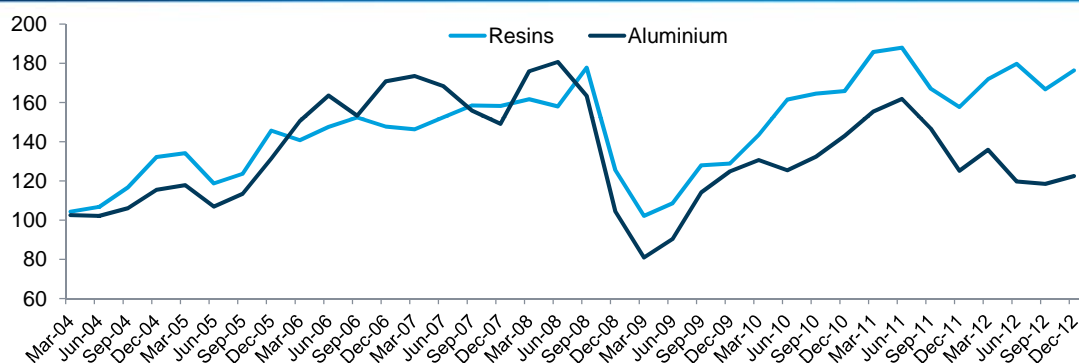
Flexibles – Historic performance half year

Sales revenue €million	Dec 08	Jun 09	Dec 09	Jun 10	Dec 10	Jun 11	Dec 11	Jun 12	Dec 12
Europe and Americas	654	620	589	1,360	1,552	1,604	1,492	1,558	1,503
Tobacco Packaging	180	162	175	362	428	452	479	498	537
Asia Pacific	104	89	105	223	274	283	312	369	507
Eliminations	(3)	(2)	-	(5)	(6)	(10)	(11)	(14)	(13)
Total	935	869	869	1,940	2,248	2,329	2,272	2,411	2,534



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Flexibles – raw material input costs



No material movement in raw materials costs during the period



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Rigid Plastics – Historic performance half year

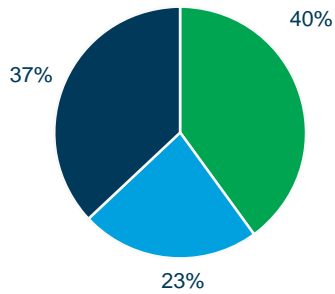
Sales revenue USD million	Dec 08	Jun 09	Dec 09	Jun 10	Dec 10	Jun 11	Dec 11	Jun 12	Dec 12
North America	845	834	647	815	982	1,203	1,104	1,245	993
South & Central America	385	322	373	322	380	419	460	432	443
Bericap	40	43	42	53	52	64	58	66	61
BG/India	2	4	2	4	3	7	3	(3)	-
Total	1,272	1,203	1,064	1,194	1,417	1,693	1,625	1,740	1,497



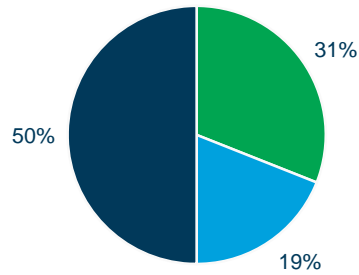
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Rigid Plastics - Product mix

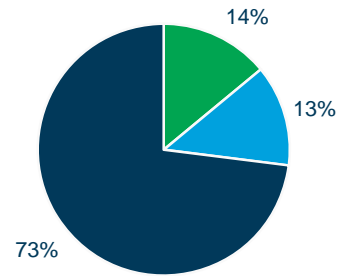
North America Sales revenue⁽¹⁾
USD 993 million



Total Sales revenue⁽¹⁾
USD 1,497 million



South & Central America Sales revenue⁽¹⁾
USD 443 million



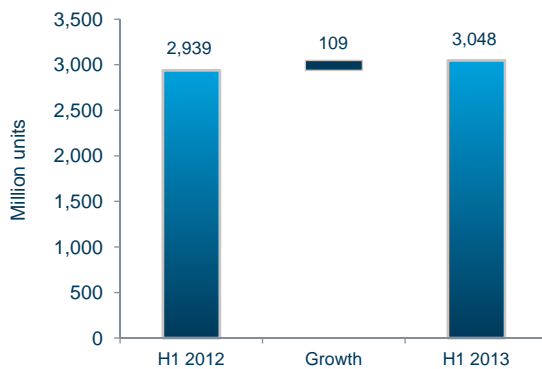
■ CSDW
■ Custom
■ Diversified Products

⁽¹⁾ Sales for the half year ended 31 December 2012.

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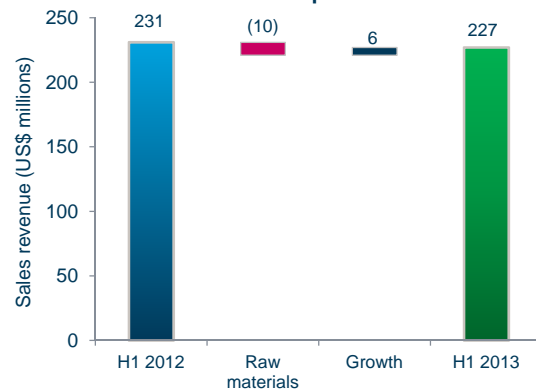
Rigid Plastics – North America

Custom Containers



Custom volumes 4% higher

Diversified products



Growth segment



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Australasia and Packaging Distribution - Historic performance

Sales revenue A\$ million	Dec 08	Jun 09	Dec 09	Jun 10	Dec 10	Jun 11	Dec 11	Jun 12	Dec 12
Fibre	631	593	607	607	603	581	608	589	629
Rigids	336	291	328	312	386	329	401	330	376
Packaging Distribution	597	537	463	483	481	456	470	474	488
Total	1,564	1,421	1,398	1,402	1,470	1,366	1,479	1,393	1,493



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Botany recycled paper mill

- **Commissioning commenced in October 2012 and tracking expectations**
- **Creates leadership position in recycled paper**
 - Substantial cost benefits
 - \$50m in FY 2015
- **Significant sustainability improvement**
 - 34% less energy usage
 - 26% water consumption reduction
 - 75% reduction to landfill
- **Substantial benefits in the corrugated box operations:**
 - Product quality improvements
 - Lighter weight papers
 - Innovation capability



World class machine that substantially improves the product offering into the Australian market



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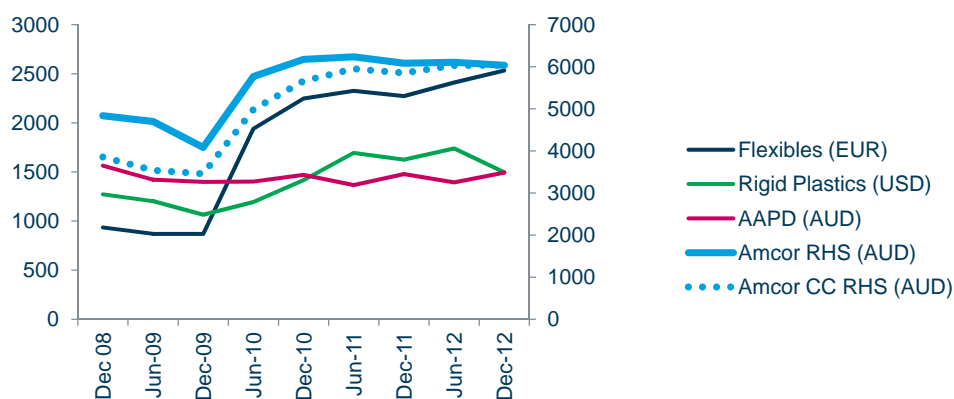
Investments / Other

PBIT (million)	Currency	FY 10	H1 11	FY 11	H1 12	FY 12	H1 13
AMVIG	AUD	31.3	17.1	34.0	15.4	32.9	12.3
Glass Tubing	AUD	4.7	8.5	18.4	-	-	-
Corporate costs	AUD	(47.9)	(31.6)	(72.2)	(31.5)	(71.4)	(31.5)
Total	AUD	(11.9)	(6.0)	(19.8)	(16.1)	(38.5)	(19.2)



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Defensive end markets – Historical sales

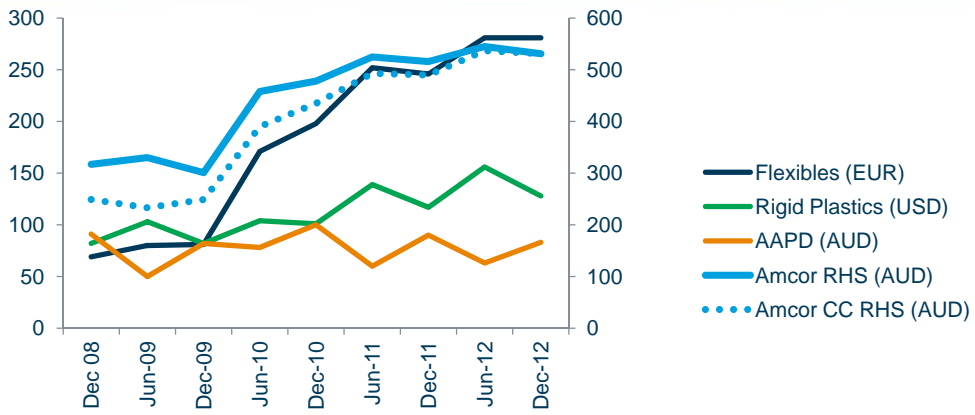


Sales CAGR of 12% in constant currency terms since December 2008



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Consistent PBIT growth

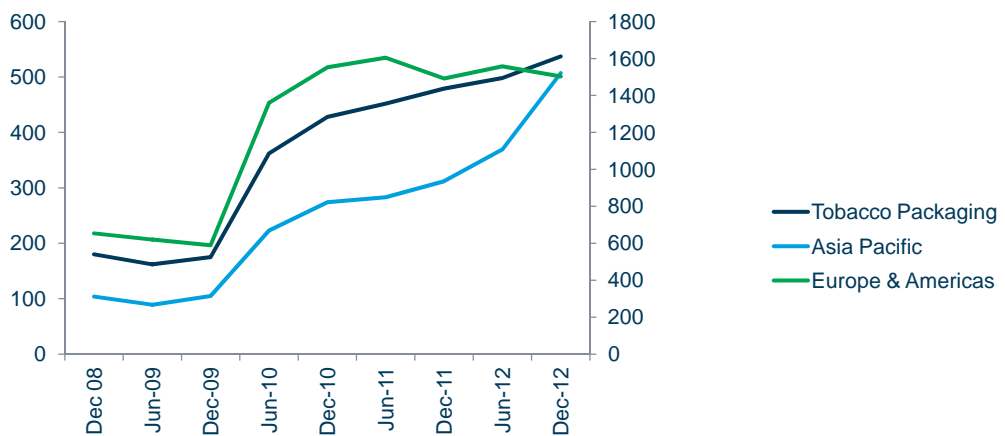


PBIT CAGR of 21% in constant currency terms since December 2008



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Defensive end markets – Historical sales



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Non-IFRS information

The following notes provide further details of certain non-IFRS financial measures used throughout this presentation:

Operating cash flow is cash flow from operating activities calculated in accordance with IFRS, adjusted to take into account net capital expenditure and other items. This measure has been subject to audit and is reconciled to cash flow from operating activities as follows:

	H1 12	H1 13
Operating cash flow	129.9	236.7
Net capital expenditure	174.9	96.0
Other items	4.8	1.2
Cash flow from operating activities	<u>309.6</u>	<u>333.9</u>

Free cash flow is Operating cash flow less dividends paid during the period.

Movement in net debt has been subject to audit and is reconciled to the net increase in cash held calculated in accordance with IFRS as follows:

	H1 12	H1 13
Increase in net debt	(285.7)	(218.1)
Proceeds from borrowings	3,677.9	3,249.9
Repayment of borrowings	(3,350.1)	(3,052.5)
Foreign exchange rate changes	(3.0)	(15.5)
Other items	(0.8)	(1.6)
Net increase/(decrease) in cash on hand	<u>38.3</u>	<u>(37.8)</u>

