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NEWSAT'S TELEPORT REVENUE INCREASES BY 24% TO US\$3.1 MILLION PER MONTH

- Monthly Recurring Revenue of teleport business now at US\$3.1 million per month, representing 24% growth from end of FY2011
- US\$12.68 million from 306 new teleport contracts won over FY2012 and is incremental to existing contract base
- Growth generated domestically and internationally from military, oil, gas, mining, maritime, construction and other US government agency contracts

NewSat Limited (ASX: NWT), Australia's satellite company, is pleased to announce that over the 2012 financial year, the Monthly Recurring Revenue of the teleport business has increased by 24% to US\$3.1 million per month. The US\$600,000 increase in Monthly Recurring Revenue is due to a significant number of new teleport customer contracts signed over the 2012 financial year. The 306 new teleport contracts signed are worth US\$12.68 million of additional revenue and are incremental to the Company's existing contract base.

The US\$12.68 million of new teleport business contracts announced during the 12 month period include:

- 1. Over US\$2 million of new contracts with Proactive Communications to provide satellite communications to US government personnel in the Middle East;
- 2. New contract with partner to provide satellite communications for the Gorgon Project off the northwest shelf of Western Australia;
- 3. Multiple contracts with US based system integrators to provide satellite communications to US government agencies in the Middle East;
- 4. Over 70 contracts with Hitron to provide satellite communications to enterprise customers in Papua New Guinea; and
- 5. Over 25 contracts with Nixon Communications to provide satellite communications for pipeline construction projects across Australia.

In commenting on the FY2012 new teleport sales, Adrian Ballintine, NewSat Founder and CEO said:

"Our internationally acclaimed teleport business continues its stellar global growth, as our blue chip customers continue to demand high quality communications to support their mission critical business activities. The US\$12.68 million in new teleport contracts is incremental to our existing revenue base and has increased our monthly recurring revenues by 24% to US\$3.1 million per month."

"In addition to the commendable sales result for FY2012, the NewSat teleports were rated Top 3 in the world at the World Teleport Awards in March 2012, which reinforces their status as the best teleports in the Australasia region. FY2013 exhibits all the signs of being another exciting growth year for NewSat, as our teleport sales pipeline remains very solid. This continued growth potential is being driven by ongoing demand from Australasia, South Asia and the Middle East, and last week's signing of the Wheatstone Project for a multi-million dollar contract was a great kick start to the current financial year."



About NewSat:

NewSat Limited (ASX: NWT) is Australia's largest specialist satellite communications company, delivering Internet, voice, data and video communications via satellite. With its unique-to-Australia Teleport infrastructure, NewSat provides a full range of managed satellite communication services and has established a reputation as the partner of choice for governments, corporations and private enterprises. Today, NewSat has the ability to provide coverage to 75% of the globe; from Australia, Asia, the Middle East, Africa, across the Indian Ocean extending into Europe and across the Pacific Ocean, reaching into the West coast of the USA.

NewSat's world acclaimed Teleports in Perth (Western Australia) and Adelaide (South Australia) were Top 3 Finalists in the World Teleport Association's 2012 and 2010 "Awards for Excellence" and made the 2011 "Top Operator Rankings". Both Teleports are accredited to supply services to the Australian Department of Defence (DRSS) and are recognised as highly secure Global Access Points, supporting certified classified networks to ensure the transmission of vital and sensitive information for government clients.

NewSat will be expanding its satellite capabilities with the Jabiru Satellite Program, beginning with the launch and operation of Jabiru-1, Australia's first independently owned commercial satellite. Jabiru-1, a large Kaband next generation satellite, will provide superior coverage over South East Asia, the Middle East and North Africa. Jabiru-2, also scheduled, will deliver enhanced coverage in and around Australia. NewSat has rights to eight premium orbital slots and its fleet of next generation geostationary satellites will lead Australia's space quest. For more information, please visit www.newsat.com

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