

ASX Release 20 July 2012

# NEWSAT SECURES US\$8.59 MILLION NEW TELEPORT CONTRACT FOR WHEATSTONE PROJECT

- Two year contract with BAE Systems to provide offshore satellite communications
- Total Wheatstone Project contracts for NewSat now US\$10.27 million
- The Wheatstone Project is expected to operate for 40 years

**NewSat Limited (ASX: NWT)**, Australia's satellite company, announces today the signing of a two year contract with its partner BAE Systems. The contract is worth US\$8.59 million and is to provide hardware and satellite communications services through NewSat's Perth based teleport to the Wheatstone Project. The project is one of the world's largest liquid natural gas (LNG) developments located in the north western region of Western Australia.

The contract with BAE Systems will provide offshore satellite communications to enable high-speed connectivity between the customer's Perth office, offshore platform and production facility in Onslow. The solution has been designed to withstand the cyclonic conditions unique to the region. This new contract expands NewSat's satellite communication services to the entire Wheatstone Project, both offshore and onshore, to support the project's construction, operations, administration and staff welfare.

The Wheatstone Project is expected to operate for approximately 40 years and is located in the remote region of Ashburton North, Western Australia, which is best serviced by enterprise-grade satellite communications.

### In commenting on the new teleport contract, Adrian Ballintine, NewSat Founder and CEO said:

"The Wheatstone Project is a massive LNG project. We have been working with a range of our partners on their tenders and are very happy BAE Systems won the bid. BAE Systems is a global leader in technology solutions and systems and we are delighted to work with such a high calibre organisation. In partnership with BAE Systems, NewSat will deliver enterprise-grade satellite communications to yet another great resource project off the north-west coast of Australia."

"This new US\$8.59 million deal is our largest single teleport contract to date and kick starts our FY2013 year. Our core teleport business continues to grow as we secure large oil, gas and mining contracts around the world. With a promising teleport sales pipeline, NewSat is in great shape. Demand from our enterprise and government customers around the globe continues to grow, as they mandate high-grade communications everywhere and anytime."



#### **About NewSat:**

NewSat Limited (ASX: NWT) is Australia's largest specialist satellite communications company, delivering Internet, voice, data and video communications via satellite. With its unique-to-Australia Teleport infrastructure, NewSat provides a full range of managed satellite communication services and has established a reputation as the partner of choice for governments, corporations and private enterprises. Today, NewSat has the ability to provide coverage to 75% of the globe; from Australia, Asia, the Middle East, Africa, across the Indian Ocean extending into Europe and across the Pacific Ocean, reaching into the West coast of the USA.

NewSat's world acclaimed Teleports in Perth (Western Australia) and Adelaide (South Australia) were Top 3 Finalists in the World Teleport Association's 2012 and 2010 "Awards for Excellence" and made the 2011 "Top Operator Rankings". Both Teleports are accredited to supply services to the Australian Department of Defence (DRSS) and are recognised as highly secure Global Access Points, supporting certified classified networks to ensure the transmission of vital and sensitive information for government clients.

NewSat will be expanding its satellite capabilities with the Jabiru Satellite Program, beginning with the launch and operation of Jabiru-1, Australia's first independently owned commercial satellite. Jabiru-1, a large Kaband next generation satellite, will provide superior coverage over South East Asia, the Middle East and North Africa. Jabiru-2, also scheduled, will deliver enhanced coverage in and around Australia. NewSat has rights to eight premium orbital slots and its fleet of next generation geostationary satellites will lead Australia's space quest. For more information, please visit <a href="https://www.newsat.com">www.newsat.com</a>

## For further information:

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