



VIRGIN AUSTRALIA HOLDINGS LIMITED (ASX:VAH)

Preliminary Operating Statistics June 2013

SUMMARY OF OPERATING STATISTICS¹

Domestic Operations

Available Seat Kilometres increased by 2.1%, Revenue Passenger Kilometres decreased by 2.1% and Revenue Load Factor decreased by 3.2 points on the prior corresponding period. The loads for the month of June were lower compared to prior corresponding period.

Yields increased compared to the prior corresponding period, which represents consistent yield growth for the fourth guarter of the 2013 financial year.

International Operations

International operations achieved passenger growth of 3.5% on Available Seat Kilometre growth of 3.0% for Financial Year 2013 and Revenue Load Factor of 76.4% down from 77.4% on the prior corresponding period.

24-hour media enquiries: 1800 142 467

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¹ The Preliminary Operating Statistics now consolidate the Regular Passenger Traffic segment of the Skywest business, which was acquired by Virgin Australia in April 2013. Please note: The YTD numbers only include May and June 2013 for Skywest.



VIRGIN AUSTRALIA HOLDINGS OPERATING STATISTICS – JUNE

| | | Month | | | Financial Year to Date (Year ending 30 June 2013) | | |
|----------|--|-----------|-----------|---------|--|------------|---------|
| | | Jun-13 | Jun-12 | Change | YTD Jun-13 | YTD Jun-12 | Change |
| DOMESTIC | Passengers Carried | 1,336,375 | 1,365,971 | (2.2%) | 16,673,948 | 16,892,561 | (1.3%) |
| | Revenue Passenger Kilometres (millions) | 1,556 | 1,590 | (2.1%) | 19,431 | 19,220 | 1.1% |
| | Available Seat Kilometres (millions) | 2,092 | 2,048 | 2.1% | 25,883 | 24,344 | 6.3% |
| | Revenue Load Factor | 74.4% | 77.6% | (3.2pt) | 75.1% | 79.0% | (3.9pt) |

| INTERNATIONAL | Passengers Carried | 213,020 | 213,490 | (0.2%) | 2,578,232 | 2,490,198 | 3.5% |
|---------------|--------------------------------------|---------|---------|--------|-----------|-----------|---------|
| | Available Seat Kilometres (millions) | 1,305 | 1,299 | 0.5% | 15,882 | 15,416 | 3.0% |
| | Revenue Load Factor | 79.8% | 79.6% | 0.2 pt | 76.4% | 77.4% | (1.0pt) |

| TOTAL NETWORK | Passengers Carried | 1,549,395 | 1,579,461 | (1.9%) | 19,252,180 | 19,382,759 | (0.7%) |
|---------------|--------------------------------------|-----------|-----------|--------|------------|------------|---------|
| | Available Seat Kilometres (millions) | 3,398 | 3,347 | 1.5% | 41,766 | 39,760 | 5.0% |
| | Revenue Load Factor | 77.1% | 76.1% | 1.0 pt | 75.6% | 79.8% | (4.2pt) |

Notes:

- (1) Monthly operating statistics are issued on a preliminary basis and are subject to change. Any adjustments made will flow through to the year to date results.
- (2) RPKs means number of paying passengers multiplied by the number of kilometres flown on VA operated flights.
- (3) ASKs means total number of seats available for passengers multiplied by the number of kilometres flown on VA operated flights.
- (4) Revenue Load Factor means RPKs as a percentage of ASKs. International and Total Network Revenue Load Factor metrics include Virgin Australia and International Alliance Partner ASK and RPK data on our revenue-share routes with International Alliance Partners Air New Zealand and Delta Air Lines.
- (5) Operating statistics for Skywest only included for May and June in YTD numbers 2013.

News Summary

2 July: Virgin Australia and Delta Air Lines announced that they will expand their partnership enabling Australians to travel to Mexico. Customers of both airlines will now be able to fly from Australia to six different cities in Mexico on one ticket as part of the alliance's continued commitment to strengthening its offering.

5 July: Velocity Frequent Flyer, the award-winning loyalty program of Virgin Australia, launched the Global Wallet, Australia's first prepaid travel money card to offer Points rewards. Members who have opted in will receive the Global Wallet, which is located on one side of the new-look Velocity membership card.

10 July: Virgin Australia welcomed the ACCC's draft determination approving the reauthorisation of its trans-Tasman alliance with Air New Zealand Limited for a period of three years, subject to a number of conditions. Virgin Australia advised it would review the period of the proposed authorisation and the proposed conditions and respond to the ACCC.

15 July: Virgin Australia announced a reciprocal codeshare and frequent flyer agreement with airberlin , Germany's second largest airline. Subject to government approval, Virgin Australia will codeshare on airberlin's daily direct services from Abu Dhabi to Dusseldorf and Berlin. airberlin will also codeshare on Virgin Australia's Abu Dhabi to Sydney service, its Phuket to Perth service and on nine of its domestic services within Australia.

26 July: Velocity Frequent Flyer announced it has increased its hotel portfolio by over 80% and launched a range of industry innovations over the past twelve months. Over the past year, Velocity has added 28 new hotel brands to the program, meaning members can now earn Points at hotels on almost every continent in the world.

For Further Information:

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