

8 May 2013

By Electronic Lodgement

The Manager Company Announcements Office ASX Ltd Exchange Centre Level 6, 20 Bridge Street SYDNEY NSW 2000 Level 38 Riparian Plaza 71 Eagle Street Brisbane Qld 4000

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Dear Sir,

Exercise and Forfeiture of Performance Rights under the Wilson HTM Investment Group Employee Option Share Plan

We wish to advise that 20,000 Performance Rights have been exercised and 158,492 Performance Rights have been forfeited under the Wilson HTM Investment Group Employee Option Share Plan (the '**Plan**').

The following unlisted options in the Plan remain on issue:

ASX Code – WIGAK (20,000 Performance Rights Exercised)

• 456,000 Performance Rights exercisable between 11 September 2012 and 11 September 2014.

ASX Code – WIGAM (28,492 Performance Rights Forfeited)

• 821,526 Performance Rights exercisable between 1 September 2013 and 30 September 2013.

ASX Code – WIGAO (130,000 Performance Rights Forfeited)

3,696,000 Performance Rights exercisable on 31 August 2013.

Yours faithfully,

Philippa Abbott Assistant Company Secretary

FOR MORE INFORMATION PLEASE CONTACT:

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Managing Director Chief Financial Officer

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ABOUT WILSON HTM INVESTMENT GROUP

Wilson HTM Investment Group (ASX:WIG) is a listed financial services company with over 118 years experience providing corporate, trustee, individual and institutional clients with corporate, wealth and investment management services.

Established in 1895 to offer stockbroking services, the business has transformed and grown its services in more recent years to now include:

- Capital Markets comprising corporate finance, institutional sales and research;
- Wealth Management including financial advisory and planning, stockbroking and funds management services;
- Specialty Funds that actively manage Australian equities: Wilson HTM Priority Growth and Priority Core Funds; and
- Pinnacle Investment Management: a business support, incubation and equity holding company for the development of funds management businesses. As at 28 February 2013, Pinnacle's seven boutique managers had \$12.3 billion in Funds under Management across a range of asset classes.

WIG provides investment management services to clients through its offices in Brisbane, Sydney, Melbourne and a number of regional centres. As at 28 February 2013, total Funds under Management were \$13.7 billion.

WIG, which was listed on the ASX in June 2007, has a strategic relationship with its largest shareholder Deutsche Bank (19.55% shareholding).