

**VIRGIN AUSTRALIA HOLDINGS LIMITED (ASX:VAH)****Preliminary Operating Statistics  
October 2012****SUMMARY OF OPERATING STATISTICS****Domestic Operations**

Passengers carried year-to-date October grew 2.2% and RPKs grew 4.0% on the previous corresponding period, reflecting an increase in passenger volumes on transcontinental routes. Revenue load factor in October increased over year-to-date trends.

ASK growth for the month was slightly impacted because there was one less weekend in October 2012 compared to October 2011 (schedules and ASKs are lower on weekends). ASK growth in H1 FY13 is expected to be between 8% and 9%.

Comparisons to last year are affected by the Qantas disruptions during October 2011.

**International Operations**

International operations achieved passenger growth of 4.5% on ASK growth of 2.6% during year-to-date October 2012.

**VIRGIN AUSTRALIA HOLDINGS OPERATING STATISTICS – OCTOBER**

		Month			Financial Year to Date (Year ending 30 June 2013)		
		Oct-12	Oct-11	Change	YTD Oct-12	YTD Oct-11	Change
<b>DOMESTIC</b>	Passengers Carried	1,537,449	1,510,883	1.8%	5,872,801	5,745,961	2.2%
	Revenue Passenger Kilometres (millions)	1,788	1,723	3.8%	6,827	6,563	4.0%
	Available Seat Kilometres (millions)	2,254	2,035	10.8%	8,747	7,979	9.6%
	Revenue Load Factor	79.3%	84.7%	(5.4pt)	78.0%	82.3%	(4.3pt)

<b>INTERNATIONAL</b>	Passengers Carried	232,622	227,020	2.5%	910,015	871,033	4.5%
	Available Seat Kilometres (millions)	1,369	1,338	2.3%	5,445	5,308	2.6%
	Revenue Load Factor	79.8%	82.0%	(2.2pt)	80.1%	81.2%	(1.1pt)

<b>TOTAL NETWORK</b>	Passengers Carried	1,770,071	1,737,903	1.9%	6,782,816	6,616,994	2.5%
	Available Seat Kilometres (millions)	3,623	3,373	7.4%	14,192	13,287	6.8%
	Revenue Load Factor	79.6%	83.3%	(3.7pt)	79.1%	81.7%	(2.6pt)

**Notes:**

- (1) Monthly operating statistics are issued on a preliminary basis and are subject to change. Any adjustments made will flow through to the year to date results.
- (2) RPKs means number of paying passengers carried multiplied by the number of kilometres flown on VA operated flights
- (3) ASKs means total number of seats available for passengers multiplied by the number of kilometres flown on VA operated flights
- (4) Revenue Load Factor means RPKs as a percentage of ASKs. International and Total Network Revenue Load Factor metrics include Virgin Australia and International Alliance Partner ASK and RPK data on our revenue-share routes with International Alliance Partners Air New Zealand and Delta Air Lines.

## News Summary

6 November 2012: Etihad Airways and Virgin Australia increased the complimentary baggage allowance for Economy class guests to 30 kilograms, providing travellers with an extra seven kilos of luggage on flights from Australia to Abu Dhabi and beyond.

19 November 2012: American Express and Velocity Frequent Flyer joined forces to launch the airline's first \$0 annual fee credit card giving Card members the ability to earn Velocity Points on their everyday spending.

20 November 2012: Virgin Australia and Air New Zealand announced a second season of direct services between Auckland and Sunshine Coast. Kiwis will again be able to leave their winter woes behind and fly non-stop to the heart of Queensland's Sunshine Coast.

20 November 2012: Singapore Airlines and Virgin Australia announced the expansion of their codeshare agreement to cover further destinations in Australia, Asia, Europe and the United Kingdom.

20 November 2012: Virgin Australia welcomed the first eight cadets to its inaugural Pilot Cadet Program at its Annual General Meeting, held in Brisbane.

26 November 2012: Virgin Australia officially launched its inaugural Pilot Cadet Program by welcoming the first eight cadets to the Flight Training Adelaide's facility at Parafield airport.

30 November 2012: Velocity Frequent Flyer, the loyalty program of Virgin Australia, announced a major expansion to its luxury hotel offering with the introduction of Morgans Hotel Group.

### **For Further Information:**

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