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The Manager
Company Announcements Office
ASX Limited
Level 4, 20 Bridge Street
Sydney NSW 2000

Dear Sir/Madam

TZ Ready Cabinet Program Successfully Deployed in Australia

TZ Limited is pleased to announce that TZI Australia Pty Limited (“TZI”) has entered into a collaborative relationship with Server Racks Australia (SRA) to provide fully integrated TZ SlideHandle™ and SRA cabinets to SRA’s customers. This is in accordance with TZI’s strategy to deliver “TZ Ready” cabinets to the market and leverages the close association between the parties established over the last 9 months in supporting the supply of TZ Ready cabinets to Macquarie Telecom and NEXTDC. The “TZ Ready” program is an initiative by TZI to forge relationships with OEM partners to deliver an integrated TZ product and cabinet bundled offering to the market. Factory installed TZ SlideHandles™ ensure that there is a minimal amount of integration work required on-site, offering high utility and speed of deployment for the customer.

SRA prides itself as one of Australia's leading and most respected data centre solution providers. With over 26 years’ experience working with the ICT industry, their expertise spans both the public and private sector. With a genuine vendor neutral approach, SRA has the capability to integrate a diverse range of products into new and existing systems enabling them to supply the client 'the best on offer' product in their respective categories.

“We have been working with TZ to supply integrated rack systems to NEXTDC and Macquarie Telecom over this last year and it’s been a very successful and productive relationship. We see TZ’s Infrastructure Protection solutions as the “best in breed” security offering in the market.” said SRA’s National Business Development Manager, Norm Poulos. “Electronic rack locking and access management is playing an increasingly important role in the data centre market, particularly as organisations move to audit and control access to their critical assets in order to meet their security and compliance requirements. TZ offers an end-to-end solution at the right price-point which appeals to the market and supports broad adoption. While there are other systems available on the market, they miss the mark in several areas. TZ offers unrivaled flexibility in the way the technology can be used whether as a stand-alone system or integrated with 3rd party card systems. The structured cabling platform and unique hardware architecture provides for countless ways to connect and configure TZ to suit all types of deployments.”

To date, almost 1000 TZ Ready cabinets have been supplied by SRA to the market, driven by the needs of Macquarie Telecom's requirements at their new \$60M IntelliCentre 2 facility and NEXTDC's expanding network of premium data centres with deployments at both Melbourne and Canberra facilities. Further installations are planned as IntelliCentre 2 continues to expand its services and NEXTDC brings their Sydney and Perth sites on line in early 2013, together with expansion within their Melbourne and Canberra sites.

SRA is also pleased to confirm that they have secured a major Federal Government project which will see TZ Ready cabinets deployed in the Canberra market.

TZ Limited is continuing to pursue relationships with other major local OEM providers and System Integrators to broaden market penetration and build on the strong track record of successful deployments.

About TZI Australia Pty Limited

TZI Australia Pty Limited is a wholly owned subsidiary of TZ Limited, an Australian public company listed on the Australian Stock Exchange (ASX:TZL) with businesses focused on technology commercialization and multi-disciplinary design and engineering services.

Designed specifically for Data Centres, TZ Infrastructure Protection solutions offer extremely affordable and highly scalable micro-security and environmental monitoring systems that are more advanced than any other cabinet security system available today. Built on an open platform, TZ solutions easily integrate with existing applications, networks and protocols and provide a cost-effective way to protect and manage a vast range of physical IT assets.

For additional information on TZ Infrastructure Protection, please visit ixp.tz.net.

For further information please contact

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